

Leslie E. Heidrick, CPA
Assistant County Manager/
Finance Director



Harley L. Will, CPA
Assistant Finance Director

Rowan County Finance Department

130 West Innes Street • Salisbury, NC 28144-4326
Telephone 704-216-8170 • FAX 704-216-8110

Memorandum

To: Rowan County Board of Commissioners
Aaron Church, County Manager

From: Leslie E. Heidrick, Assistant County Manager/Finance Director *LEH*
David Sifford, Purchasing Agent *DS*

Re: Approval to Purchase Vehicles for Sheriff's Office

Date: August 26, 2016

In accordance with G.S. 143-129(e)(3), Rowan County is exempt from bidding requirements if the County purchases equipment from a contract established through a competitive bidding group purchasing program and if the contractor is willing to extend to the County the same or more favorable prices, terms and conditions as established in that contract. Asheville Ford Lincoln, authorized dealer for the Ford Motor Company, has agreed to extend to the County the same price and terms set forth in its contract with the North Carolina Sheriff's Association (NCSA contract #15-01-0611) for the purchase of 12 vehicles. The cost of the vehicles, excluding taxes, is \$353,984. Also, Modern Chevrolet, authorized dealer for the General Motors Company, has agreed to extend to the County the same price and terms set forth in its contract with the North Carolina Sheriff's Association (NCSA contract #15-01-0611) for the purchase of two vehicles. The cost of the vehicles, excluding taxes, is \$77,465.

Attached are the Bid Award Announcement, Awarded Dealers page from the NCSA Bid Award, proposed purchase orders, and pricing sheets for the vehicles from Asheville Ford Lincoln and Modern Chevrolet. The NCSA bid documents are on file in the Purchasing Office. The purchase of 13 of the vehicles is within the approved fiscal year 2017 budget. An additional vehicle is being purchased to replace a vehicle that was recently hit in an accident and deemed a total loss. A budget amendment is attached, which appropriates funds for the anticipated insurance proceeds and the purchase price of the new vehicle.

Staff's Recommendation: The Sheriff's Office and the Finance Department recommend that contracts be awarded to Asheville Ford Lincoln for the purchase of 12 vehicles at a cost not to exceed \$353,984 and Modern Chevrolet for the purchase of two vehicles at a cost not to exceed \$77,465. The Finance Department also requests that the budget amendment in the amount of \$30,923 be approved.

BID AWARD ANNOUNCEMENT

(Updated July 28, 2015)

15-01-0611

Effective Dates:

July 6, 2015 – September 30, 2016

Police Rated, Administrative, Utility Vehicles & Trucks



Coordinated by

The North Carolina Sheriffs' Association

Contact:

Jason Bennett

Director of Business Development

919-459-8195

jbennett@ncsheriffs.net

AWARDED DEALERS

Asheville Ford Lincoln LLC

611 Brevard Road

Asheville, North Carolina 28806

Contact: Jeff Williams

Phone: 828-253-2731 ext. 324

Mobile: 828-879-4933

Fax: 828-258-6204

E-mail: jwilliams@ashevilleford.com

Modern Chevrolet

5955 University Parkway

Winston Salem, North Carolina 27105

Contact: Randy Andrews

Steven Wright

Phone: 336-722-4191

Mobile: 336-327-6447

Fax: 336-531-0048

E-mail: randrews@modernauto.com

swright@modernauto.com

Ilderton Dodge

701 S. Main Street

High Point, North Carolina 27260

Contact: Robert Miller

Phone: 336-841-6100 ext. 322

Mobile: 336-209-9713

Fax: 336-887-4043

E-mail: rmiller@ilderton.com

Performance Chrysler Jeep Dodge Ram

605 Warsaw Road

Clinton, North Carolina 28328

Contact: Gene Daniels

Phone: 910-592-5337

Mobile: 910-214-5740

Fax: 910-592-5008

E-mail: gdaniel@performancecdjr.com



ROWAN COUNTY PURCHASE ORDER

130 West Innes Street
 Salisbury, NC 28144
 Phone (704) 216-8170 Fax (704) 216-8110
 Federal Tax ID No. 56-6000336

NOT VALID WITHOUT NUMBER
 PURCHASE ORDER # _____
 For Finance Dept use only

VENDOR NAME:	Asheville Ford Lincoln	VENDOR #:	15919
DEPARTMENT:	Sheriff's	PREPARED BY:	Angie Estep
SHIP TO:	232 N Main St Salisbury, NC 28144	DATE:	7/11/2016

DATE REQUIRED: **ASAP**

Submit with packing slip and invoice

ACCOUNT NUMBER	QTY	DESCRIPTION	UNIT PRICE	TOTAL
101-4410-421-74-35	2	2016 Ford PI Sedan 3.7L - Civil & CID	25,899.59	51,799.18
	2	2017 ford PI Utility 3.7L - CID	29,388.61	58,777.22
	1	2016 Ford PI Sedan Turbo - Patrol Lt.	27,683.06	27,683.06
	1	2017 Ford PI Utility Turbo - Patrol Lt.	33,184.91	33,184.91
	5	2017 Ford PI Utility Turbo - Patrol	30,922.73	154,613.65
	1	2017 Ford Transit - 350 Van, Low Roof	27,925.65	27,925.65
N.C. Sheriff's Association Vehicle Procurement Plan				
Quotes Attached				
Asheville Ford- Jeffrey Williams				
(828)279-4933				
williams@ashevilleford.com				
SUBTOTAL				353,983.67
SHIPPING				-
TOTAL				353,983.67

ORDER WILL BE PLACED BY: (check one) FAX MAIL PHONE INTERNET

ORDERS \$5,000.00 AND OVER MUST HAVE THREE (3) INFORMAL QUOTES

(Enter preferred quote information above)

VENDOR NAME:	VENDOR NAME:	VENDOR NAME:
VENDOR #:	VENDOR #:	VENDOR #:
PHONE #:	PHONE #:	PHONE #:
TOTAL QUOTE:	TOTAL QUOTE:	TOTAL QUOTE:

COMMENTS: **2017 Budgeted Ford Vehicles + 1 Replacement Vehicle** *original was totalled*

By signing below, I verify there are sufficient funds in the designated account(s) for the purchase.

X Capt. John [Signature] AUTHORIZED PERSONNEL *7-11-16* DATE

BILLING INSTRUCTIONS: Separate invoices must be rendered for each order or shipment to individual Dept. Monthly statements are to be mailed to Finance Dept. 130 W. Innes St., Salisbury, NC. Applicable North Carolina sales and/or use tax to be invoiced as a separate item on each invoice.

Rowan County is not sales tax exempt.

THIS INSTRUMENT HAS BEEN PREAUDITED IN THE MANNER REQUIRED BY THE LOCAL GOVERNMENT BUDGET AND FISCAL CONTROL ACT.

Finance Director NOT VALID WITHOUT SIGNATURE Purchasing Agent NOT VALID WITHOUT SIGNATURE

This certifies the above apparatus, supplies, materials and/or services have been received and payment is requested.

AUTHORIZED PERSONNEL _____ DATE _____



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevillford.com

Date: 07/08/2016

Vehicle: 2016 Sedan Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
P2M	Base Vehicle Price (P2M)
Packages	
500A	Preferred Equipment Package 500A
Powertrain	
99K	Engine: 3.7L Ti-VCT V6 (FFV) Flex fuel is not available in states with California emissions standards: CA, CT, DE, MA, MD, ME, NJ, NY, OR, PA, RI, VT and WA.
44J	Transmission: 6-Speed Automatic <i>Exclusively police calibrated for maximum acceleration and faster closing speed.</i>
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW <i>Includes full size spare tire with TPMS.</i>
STDWL	Wheels: 18" x 8" Steel w/Hub Cover <i>5-spoke painted black. Includes hub cover and full-size spare wheel.</i>
65L	18" 5-Spoke Full Face Wheel Covers <i>Includes metal clips.</i>
Seats & Seat Trim	
R	Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear <i>Includes 6-way power driver with manual recline and lumbar, passenger 2-way manual with recline and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
PAINT	Monotone Paint Application
STDRD	Radio: AM/FM/CD/MP3 Capable <i>Includes clock, 4 speakers and 4.2" color center stack smart display.</i>
13P	Front Headlamp/Police Interceptor Housing Only <i>Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights).</i>
90T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>
662	Tail Lamp Lighting Solution

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
	<i>Includes base LED lights plus 2 rear integrated hemispheric red lighthouse LED side warning lights in taillamps. LED lights only. Controller wiring not included.</i>
	<i>Includes:</i>
	<i>- Tail Lamp/Police Interceptor Housing Only</i>
	<i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>
663	Rear Lighting Solution
	<i>Includes 2 backlit flashing linear high-intensity LED lights (driver side red/passenger side blue) mounted inside back window; surrounds brake stop light and 2 linear high intensity LED lights (driver side red/passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open). LED lights only. Controller wiring not included.</i>
77E	Police Wire Harness Connector Kit - Front
	<i>For connectivity to Ford PI Package solutions includes 2 Male 4-pin connectors for siren, 5 Female 4-pin connectors for lighting/siren/speaker, 1 4-pin IP connector for speakers, 1 4-pin IP connector for siren controller connectivity, 1 8-pin sealed connector and 1 14-pin IP connector.</i>
51J	Police Wire Harness Connector Kit - Rear
	<i>For connectivity to Ford PI Package solutions includes 1 2-pin connector for rear lighting, 1 2-pin connector for trunk circulation fan, 6 Female 4-pin connectors, 6 Male 4 pin connectors and 1 10-pin connector.</i>
153	Front License Plate Bracket
55D	Automatic Headlamps
96E	Side Marker LED Fender Lights
51G	Grille LED Lights Siren & Speaker Pre-Wiring
19D	Police Interceptor Badge Delete
60P	Remote Keyless Entry Key Fob w/o Key Pad
	<i>Does not include PATS.</i>
96P	100 Watt Siren/Speaker w/Bracket & Pigtail
62D	Electronics Tray w/o Fan
	<i>(4 sq ft) with 18" of travel when fully extended locks.</i>
19T	Trunk Storage Vault w/Lockable Door
Interior Colors	
RW_01	Charcoal Black
Primary Colors	
UX_01	Ingot Silver Metallic
Upfit Options	
DC5	PIS Side Marker Lights Blue/BLue
DCK	PI Sedan Option 663 - Rear Lighting Solution Blue

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Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$29,085.00
Options & Colors	\$2,670.00
Upfitting	\$77.00
Destination Charge	\$875.00
Subtotal	\$32,707.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$3,200.00
DEALER DISCOUNT	-\$3,607.41
Total	\$25,899.59

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 615 Quote ID: 0708201603



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevilleford.com

Date: 07/08/2016

Vehicle: 2017 Utility Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
K8A	Base Vehicle Price (K8A)
Packages	
500A	Order Code 500A
Powertrain	
99R	Engine: 3.7L V6 Ti-VCT FFV
44C	Transmission: 6-Speed Automatic
STDAX	3.65 Axle Ratio
STDGV	GVWR: 6,300 lbs
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>
65L	Wheel Covers (18" Full Face Wheel Cover)
Seats & Seat Trim	
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
113WB	113" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>
66C	Rear Lighting Solution Recommend using Cargo Wiring Uplift Package (67G) or Ultimate Wiring Package (67U). <i>Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.</i>
47C	Police Wire Harness Connector Kit - Front

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
	<i>For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5) female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP connector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i>
21P	Police Wire Harness Connector Kit - Rear
	<i>For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i>
153	Front License Plate Bracket
86L	Auto Headlamp
17T	Red/White Dome Lamp in Cargo Area
21L	Front Warning Auxiliary LED Lights
	<i>Includes driver side - red / passenger side - blue.</i>
21W	Forward Indicator Pocket Warning LED Lights
	<i>Includes warn, park, turn (driver side - red / passenger side - blue).</i>
60A	Grille LED Lights, Siren & Speaker Pre-Wiring
63L	Rear Quarter Glass Side Marker LED Lights
	<i>Includes driver side - red / passenger side - blue.</i>
595	Remote Keyless Entry Key Fob w/o Key Pad
	<i>Does not include PATS.</i>
16D	Badge Delete
	<i>Deletes the Police Interceptor badging on rear liftgate and the Interceptor badging on front hood (EcoBoost).</i>
18X	100 Watt Siren/Speaker w/Bracket & Pigtail
Interior Colors	
9W_01	Charcoal Black
Primary Colors	
G1_02	Shadow Black
Upfit Options	
ZBL	Option 21L Blue / Blue
ZBN	Option 21W Blue/ Blue
	<i>Front Pocket warning lights Blue / Blue</i>
ZBV	Option 66C Blue/ Blue
	<i>Rear Lighting Solution to be Blue/ Blue</i>
ZBP	Option 63L to be Blue/Blue

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Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$31,510.00
Options & Colors	\$3,290.00
Upfitting	\$388.00
Destination Charge	\$945.00
Subtotal	\$36,133.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$3,569.00
DEALER DISCOUNT	-\$3,175.39
Total	\$29,388.61

 Customer Signature

 Acceptance Date

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Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201605



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevilleford.com

Date: 07/08/2016

Vehicle: 2016 Sedan Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
P2M	Base Vehicle Price (P2M)
Packages	
500A	Preferred Equipment Package 500A
Powertrain	
99T	Engine: 3.5L V6 EcoBoost <i>148mph top speed.</i> Includes: - Transmission: 6-Speed Automatic w/EcoBoost
44C	Transmission: 6-Speed Automatic w/EcoBoost
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW <i>Includes full size spare tire with TPMS.</i>
STDWL	Wheels: 18" x 8" Steel w/Hub Cover <i>5-spoke painted black. Includes hub cover and full-size spare wheel.</i>
65L	18" 5-Spoke Full Face Wheel Covers <i>Includes metal clips.</i>
Seats & Seat Trim	
R	Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear <i>Includes 6-way power driver with manual recline and lumbar; passenger 2-way manual with recline and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
PAINT	Monotone Paint Application
STDRD	Radio: AM/FM/CD/MP3 Capable <i>Includes clock, 4 speakers and 4.2" color center stack smart display.</i>
663	Rear Lighting Solution <i>Includes 2 backlit flashing linear high-intensity LED lights (driver side red/passenger side blue) mounted inside back window; surrounds brake stop light and 2 linear high intensity LED lights (driver side red/passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open). LED lights only. Controller wiring not included.</i>
77E	Police Wire Harness Connector Kit - Front <i>For connectivity to Ford PI Package solutions includes 2 Male 4-pin connectors for siren, 5 Female 4-pin connectors for lighting/siren/speaker, 1 4-pin IP connector for speakers, 1 4-pin IP connector for siren controller connectivity, 1 8-pin sealed connector and 1 14-pin IP connector.</i>
51J	Police Wire Harness Connector Kit - Rear <i>For connectivity to Ford PI Package solutions includes 1 2-pin connector for rear lighting, 1 2-pin connector for trunk circulation fan, 6 Female 4-pin connectors, 6 Male 4 pin connectors and 1 10-pin connector.</i>
153	Front License Plate Bracket

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
55D	Automatic Headlamps
13C	Dark Car Feature <i>Courtesy lamps disabled when any door is opened (trunk not included).</i>
942	Daytime Running Lamps
51G	Grille LED Lights Siren & Speaker Pre-Wiring
21D	Driver Only Incandescent Spot Lamp
18G	Rear Door Handles & Locks Inoperable
60P	Remote Keyless Entry Key Fob w/o Key Pad <i>Does not include PATS.</i>
62D	Electronics Tray w/o Fan <i>(4 sq ft) with 18" of travel when fully extended locks.</i>
Interior Colors	
RW_01	Charcoal Black
Primary Colors	
UX_01	Ingot Silver Metallic
Upfit Options	
DCK	PI Sedan Option 663 - Rear Lighting Solution Blue

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$29,085.00
Options & Colors	\$4,845.00
Upfitting	\$40.00
Destination Charge	\$875.00
Subtotal	\$34,845.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$3,200.00
DEALER DISCOUNT	-\$3,961.94
Total	\$27,683.06

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 615 Quote ID: 0708201604



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevilleford.com

Date: 07/08/2016

Vehicle: 2017 Utility Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
K8A	Base Vehicle Price (K8A)
Packages	
500A	Order Code 500A
Powertrain	
99T	Engine: 3.5L V6 EcoBoost <i>131 MPH top speed.</i> <i>Includes:</i> <i>- Deflector Plate</i> <i>- 3.16 Axle Ratio</i>
44C	Transmission: 6-Speed Automatic
NONAX	3.16 Axle Ratio
STDGV	GVWR: 6,300 lbs
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>
65L	Wheel Covers (18" Full Face Wheel Cover)
Seats & Seat Trim	
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
113WB	113" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>
86T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>
66C	Rear Lighting Solution Recommend using Cargo Wiring Uplift Package (67G) or Ultimate Wiring Package (67U).

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
	<i>Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.</i>
47C	Police Wire Harness Connector Kit - Front <i>For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5) female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP connector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i>
21P	Police Wire Harness Connector Kit - Rear <i>For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i>
153	Front License Plate Bracket
86L	Auto Headlamp
43D	Dark Car Feature <i>Courtesy lamps and chimes disabled when any door is opened.</i>
17T	Red/White Dome Lamp in Cargo Area
21L	Front Warning Auxiliary LED Lights <i>Includes driver side - red / passenger side - blue.</i>
21W	Forward Indicator Pocket Warning LED Lights <i>Includes warn, park, turn (driver side - red / passenger side - blue).</i>
96W	Front Interior Visor LED Light Bar <i>Red/blue with take down.</i>
60A	Grille LED Lights, Siren & Speaker Pre-Wiring
63L	Rear Quarter Glass Side Marker LED Lights <i>Includes driver side - red / passenger side - blue.</i>
76D	Deflector Plate
595	Remote Keyless Entry Key Fob w/o Key Pad <i>Does not include PATS.</i>

Interior Colors

9W_01 Charcoal Black

Primary Colors

UX_01 Ingot Silver Metallic

Upfit Options

ZBV Option 66C Blue/ Blue
Rear Lighting Solution to be Blue/ Blue

ZBP Option 63L to be Blue/Blue

ZBL Option 21L Blue / Blue

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
ZBN	Option 21W Blue/ Blue <i>Front Pocket warning lights Blue / Blue</i>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Sam Towne, Rowan County Sheriff
By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201606



Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$31,510.00
Options & Colors	\$7,480.00
Upfitting	\$388.00
Destination Charge	\$945.00
Subtotal	\$40,323.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$3,569.00
DEALER DISCOUNT	-\$3,569.09
Total	\$33,184.91

 Customer Signature

 Acceptance Date

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Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201606



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevilleford.com

Date: 07/08/2016

Vehicle: 2017 Utility Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
K8A	Base Vehicle Price (K8A)
Packages	
500A	Order Code 500A
Powertrain	
99T	Engine: 3.5L V6 EcoBoost <i>131 MPH top speed.</i> Includes: - Deflector Plate - 3.16 Axle Ratio
44C	Transmission: 6-Speed Automatic
NONAX	3.16 Axle Ratio
STDGV	GVWR: 6,300 lbs
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>
65L	Wheel Covers (18" Full Face Wheel Cover)
Seats & Seat Trim	
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
113WB	113" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>
86T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>
66C	Rear Lighting Solution Recommend using Cargo Wiring Uplift Package (67G) or Ultimate Wiring Package (67U).

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Selected Options (cont'd)

Code	Description
47C	<p><i>Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.</i></p> <p>Police Wire Harness Connector Kit - Front</p> <p><i>For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5) female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP connector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i></p>
21P	<p>Police Wire Harness Connector Kit - Rear</p> <p><i>For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com.</i></p>
153	Front License Plate Bracket
86L	Auto Headlamp
43D	<p>Dark Car Feature</p> <p><i>Courtesy lamps and chimes disabled when any door is opened.</i></p>
17T	Red/White Dome Lamp in Cargo Area
63L	<p>Rear Quarter Glass Side Marker LED Lights</p> <p><i>Includes driver side - red / passenger side - blue.</i></p>
51Y	Driver Only Incandescent Spot Lamp
76D	Deflector Plate
68G	Rear-Door Handles Inoperable/Locks Inoperable
18W	<p>Windows - Rear-Window Power Delete</p> <p><i>Operable from front driver side switches.</i></p>
595	<p>Remote Keyless Entry Key Fob w/o Key Pad</p> <p><i>Does not include PATS.</i></p>
Interior Colors	
9W_01	Charcoal Black
Primary Colors	
UX_01	Ingot Silver Metallic
Upfit Options	
ZBP	Option 63L to be Blue/Blue
ZBV	Option 66C Blue/ Blue
	<i>Rear Lighting Solution to be Blue/ Blue</i>

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Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$31,510.00
Options & Colors	\$5,400.00
Upfitting	\$86.00
Destination Charge	\$945.00
Subtotal	\$37,941.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$3,569.00
DEALER DISCOUNT	-\$3,449.27
Total	\$30,922.73

 Customer Signature

 Acceptance Date

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Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201607



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 28806
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Sam Towne
Rowan County Sheriff

Prepared by:

Jeffrey Williams
Office: 828-279-4933
Email: jwilliams@ashevilleford.com

Date: 07/08/2016

Vehicle: 2017 Transit-350 Base
Low Roof Cargo Van 148" WB





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Selected Options

Code	Description
Base Vehicle	
W2Z	Base Vehicle Price (W2Z)
Packages	
101A	Order Code 101A
Powertrain	
99G	Engine: 3.5L EcoBoost V6 <i>Includes SEIC capability.</i> <i>Includes:</i> - 3.31 Axle Ratio
446	Transmission: 6-Speed Automatic w/OD & SelectShift
X31	3.31 Axle Ratio
STDGV	GVWR: 9,500 lbs
Wheels & Tires	
STDTR	Tires: 235/65R16C AS BSW
STDWL	Wheels: 16" Steel w/Black Hubcaps
Seats & Seat Trim	
21G	Dual Bucket Seats <i>Includes 2-way manual (fore/aft/recline) driver and front-passenger seats and driver-side armrest. Does NOT include heated seats.</i> <i>Includes:</i> - Driver & Front Passenger-Side Front Airbags - Safety Canopy Side-Curtain Airbags
V	Vinyl Front Bucket Seats
Other Options	
PAINT	Monotone Paint Application
148WB	148" Wheelbase
63C	Heavy-Duty Alternator 250 amp.
43R	Reverse Sensing System
17A	Fixed Rear-Door Glass
57G	Driver Controlled Front/Rear Aux A/C & Heater
58U	Radio: AM/FM Stereo <i>Includes digital clock and audio input jack.</i> <i>Includes:</i> - 4 Front Speakers No rear speakers.

Emissions

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Selected Options (cont'd)

Code	Description
425	50-State Emissions System
Interior Colors	
VK_01	Pewter
Primary Colors	
UX_02	Ingot Silver Metallic

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Prepared for: Sam Towne, Rowan County Sheriff
By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201608



Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$35,465.00
Options & Colors	\$3,245.00
Upfitting	\$0.00
Destination Charge	\$1,195.00
Subtotal	\$39,905.00
<i>Pre-Tax Adjustments</i>	
Description	
Fleet Concession	-\$8,475.00
DEALER DISCOUNT	-\$3,504.35
Total	\$27,925.65

Customer Signature

Acceptance Date

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Prepared for: Sam Towne, Rowan County Sheriff
 By: Jeffrey Williams Date: 07/08/2016 | Price Level: 725 Quote ID: 0708201608



CHEVROLET



5955 University Pkwy.
Winston-Salem, NC 27105
(336) 722-4191 • (800) 842-9242
www.ModernChevy.com

Form with fields for DATE, SALES PERSON, BUYER, ADDRESS, CITY, COUNTY, SELECTION, YEAR, MAKE, MODEL, BODY STYLE, SERIAL NO., STOCK, SLS MGR., RETAIL PRICE, TOTAL PRICE, LESS TRADE-IN ALLOWANCE, SALES TAX, TITLE-TAG-REGISTRATION FEES, OPTIONAL ELECTRONIC TITLING FEE, INVOICING & SERVICES, PAY OFF, WARRANTY, SUBTOTAL, DOWN PAYMENT, REBATE, BALANCE DUE. Includes handwritten 'Bridget' and '39532 28'.

PRIVACY NOTICE

In connection with your transaction, Modern Automotive Network and any related/affiliated companies may obtain information about you as described in this notice, which we handle as stated in this notice.
1. We collect nonpublic information about you from the following sources: information we receive from you on application or other forms; information about your transactions with us, our affiliates or others; and information we receive from the consumer reporting agency.
2. We may disclose some or all of the information we collect, as described above, to companies that perform services or other functions on our behalf to other financial institutions with whom we have dealer agreements. We may make such disclosures about you as a consumer, customer or former customer.
3. We may also disclose nonpublic information about you as a consumer, customer or former customer, to non-affiliated third parties as permitted by law.
4. We restrict access to nonpublic information about you to those employees who need to know that information to provide products or services to you. We maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

BUYER'S SIGNATURE: _____ CO-BUYER'S SIGNATURE _____

CONSUMER INFORMATION

In order to provide the highest quality service to our customers and to insure that your vehicle is properly insured, registered and titled, this dealership charges an invoicing and service fee of \$495.00 to handle those transactions. As a part of our customer sales support, this dealership maintains relationships with lending institutions to provide our customers with sources of possible financing. These lenders may compensate the dealership arranging, processing and submitting the vehicle loan to the lending institution.
Any warranties on the item/items sold hereby are those made by the manufacturer. The seller, Modern Chevrolet, LLC, hereby expressly disclaims all warranties, either expressed or implied, including any implied warranty or merchantability or fitness for a particular purpose, and Modern Chevrolet, LLC neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of this item/items.
Seller retains the right to rescind this agreement if any portion of the down payment is deemed not collectable for any reason (NSF, Account Closed, Forgery, etc.) or the contract is not accepted and assigned to a lending institution for any amount financed. BUYER hereby agrees that the DEALER shall notify BUYER who shall be required to immediately return the SUBJECT VEHICLE to the DEALER at the dealership. Such notice shall be deemed sufficient if given by telephone, in person, or if it is deposited in the custody of the U.S. Postal Service, first class postage prepaid, addresses to the BUYER's last known address. BUYER hereby agrees that the DEALER has the right to repossess the SUBJECT VEHICLE without BUYER's knowledge or consent by any lawful means, and BUYER shall thereupon be liable to DEALER for any and all costs incurred by the DEALER in accomplishing such repossession, including but not limited to DEALER's reasonable attorney's fees.
I certify that I am 18 years of age or over, that the car I am trading in is my property, and free from all encumbrances whatsoever, except the balance due, as above noted. I authorize Modern Chevrolet to make whatever credit investigation is necessary.

BUYER'S SIGNATURE: _____ CO-BUYER'S SIGNATURE _____



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2. We may disclose some or all of the information we collect, as described above, to companies that perform services or other functions on our behalf to other financial institutions with whom we have dealer agreements.
3. We may also disclose nonpublic information about you as a consumer, customer or former customer, to non-affiliated third parties as permitted by law.
4. We restrict access to nonpublic information about you to those employees who need to know that information to provide products or services to you.

BUYER'S SIGNATURE: _____ CO-BUYER'S SIGNATURE _____

CONSUMER INFORMATION

In order to provide the highest quality service to our customers and to insure that your vehicle is properly insured, registered and titled, this dealership charges an invoicing and service fee of \$495.00 to handle those transactions. As a part of our customer sales support, this dealership maintains relationships with lending institutions to provide our customers with sources of possible financing. These lenders may compensate the dealership arranging, processing and submitting the vehicle loan to the lending institution. Any warranties on the item/items sold hereby are those made by the manufacturer. The seller, Modern Chevrolet, LLC, hereby expressly disclaims all warranties, either expressed or implied, including any implied warranty or merchantability or fitness for a particular purpose, and Modern Chevrolet, LLC neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of this item/items. Seller retains the right to rescind this agreement if any portion of the down payment is deemed not collectable for any reason (NSF, Account Closed, Forgery, etc.) or the contract is not accepted and assigned to a lending institution for any amount financed. BUYER hereby agrees that the DEALER shall notify BUYER who shall be required to immediately return the SUBJECT VEHICLE to the DEALER at the dealership. Such notice shall be deemed sufficient if given by telephone, in person, or if it is deposited in the custody of the U.S. Postal Service, first class postage prepaid, addresses to the BUYER's last known address. BUYER hereby agrees that the DEALER has the right to repossess the SUBJECT VEHICLE without BUYER's knowledge or consent by any lawful means, and BUYER shall thereupon be liable to DEALER for any and all costs incurred by the DEALER in accomplishing such repossession, including but not limited to DEALER's reasonable attorney's fees. I certify that I am 18 years of age or over, that the car I am trading in is my property, and free from all encumbrances whatsoever, except the balance due, as above noted. I authorize Modern Chevrolet to make whatever credit investigation is necessary.

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